

Amberg Technologies Ltd is a leading provider of integrated measuring system solutions for recording and analysis of structural information in the infrastructure sector. Sound knowledge and a consistent focus of business activities on the area of infrastructure construction, especially tunnel and railway construction, generate high-quality system solutions known all over the world. Amberg Technologies Ltd is a Swiss enterprise which operates globally as a company of the Amberg Group.

At our location in Regensdorf/Switzerland, we offer a senior role for leading the business and managing the overall Underground sensorics operations of a SME in the position of

Head of Underground (m/f) – 100%

Your challenges:

- Develop high quality business strategies / plans ensuring their alignment with short- and long-term objectives
- Business planning and achieving short term and long term strategic goals and business objectives; and improvement agenda - preparation, implementation / execution of plans to grow market share, business and profitability of the Underground unit, and driving long-term agenda
- Overseeing, monitoring & control of projects implementation / execution, and steering P&L
- Managing, overseeing, & controlling the functioning of regional partners (Distribution Partners); and leading teams across various functions - both projects and non-projects based i.e. business development, sales, planning; engineering; project execution; quality
- Expanding business reach in newer territories/ customers/ types of business in line with the overall strategy
- Providing effective and exemplary leadership to the team and ensuring people development
- Strengthen employee engagement and develop a high performing Underground team
- Improving customer relations by building goodwill and enhancing brand value of company
- Maintain a deep knowledge of the markets and industry of the company
- Representing company on important forums and enhancing the brand image of the company; and liaison with senior level government and non-government bodies

Your profile:

- Bachelor's or Master's Degree in Science / Business Administration with minimum 10 years of international management experience
- 10 to 15 years of strong international management and business development experience in civil construction industry and/or within the Underground industry, with general management responsibilities including P&L
- Sound knowledge of contemporary sensor and software technologies is required
- Knowledge about software that deploy Machine Learning and Artificial Intelligence algorithms
- Experience in leading and guiding small cross national teams is a prerequisite

If you are willing to accept this challenge, let us know how you can contribute. We offer an attractive working environment for a dynamic and experienced leader working closely with the CEO, the other unit Heads, and the other companies within the Amberg Group. We would be pleased to receive your application at job@amberg.ch.

Amberg Technologies AG, Herr Samuel Odermatt, Head of Human Resources, Trockenloostrasse 21, CH 8105 Regensdorf Tel. 044 870 91 91.

